







Pakistan Institute of Public Finance Accountants

MISSION STATEMENT

Identification, development and imparting knowledge to provide a structure for the training of accounting professionals in the specialized areas

CORE VALUES

Perfection

Specialization

Motivation

Professionalism

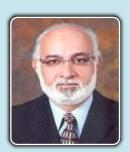
Significance

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Governors

Board of Governors



Mr. Muhammad Ashraf Sheikh
President
(Nominee of AGP)



Mr. Shahzad Ahmad Awan Vice President (Nominee of ICMAP)



Mr. Muhammad Sharif Tabani Secretary (Nominee of ICAP)



Mian Muhammad Shoaib Treasurer /Joint Secretary (Elected)



Mr. Mohammad Maqbool Member (Nominee of ICAP)



Mr. Jawed Mansha Member (Nominee of ICMAP)



Mr. Muhammad Sharif Member (Elected)



Mr. Shahzad Raza Syed Member (Nominee of AGP)



Mr. Sarmad Ahmad Khan Member (Nominee of ICAP)



Mr. Sajjad Ahmad Member (Nominee of ICMAP)



Mr. Sajid Hussain Member (Elected)



Mr. Asif Khan Member (Nominee of AGP)

Past Office Bearers

Past Office Bearers

| PERIOD | PRESIDENT | VICE PRESIDENT | SECRETARY | TREASURER/JOINT SECRETARY |
|-----------|------------------------|------------------------|-----------------------------|---------------------------|
| 1994-95 | Mr. Qaisar Mufti | Mr. Mohammad Yousaf | Mr. Khalid Rafiq | Mr. Jamal Abbas Zaidi |
| 1995-96 | Mr. M. Maqbool | Syed Mujahid Hussain | Mr. Ashraf Bawany | Mr. Jamal Abbas Zaidi |
| 1996-97 | Syed Mujahid Hussain | Mr. Ashraf Bawany | Mr. Faqir Hussain Khan | Mr. Zulfiqar Ali Kadri |
| 1997-98 | Mr. Ashraf Bawany | Mr. Fazal Mehmood | Syed Mujahid Hussain | Mr. U. A. Raza |
| 1998-99 | Mr. Fazal Mehmood | Mr. Faqir Hussain Khan | Mr. Mohammad Ashraf | Mr. U. A. Raza |
| 1999-2000 | Mr. Azhar Hussain | Mr. S. T. Rehman | Mr. Mohammad Ashraf | Mr. Khaliq Ur Rehman |
| 2000-01 | Mr. Sohail Safdar | Mr. Badruddin Fakhri | Mr. Khaliq Ur Rehman | Mr. Khaliq Ur Rehman |
| 2001-02 | Mr. Badruddin Fakhri | Mr. Khaliq Ur Rehman | Mr. Muhammad Sharif | Mr. Zulfiqar Ali Kadri |
| 2002-03 | Mr. Khaliq Ur Rehman | Mr. Muhammad Sharif | Mr. Abdul Sattar | Mr. Zulfiqar Ali Kadri |
| 2003-04 | Mr. Faqir Hussain Khan | Mr. Zulfiqar Ali Kadri | Mr. Abdul Rahim Suriya | Mr. Zulfiqar Ali Kadri |
| 2004-05 | Mr. Zulfiqar Ali Kadri | Mr. Azam Khan Shad | Mr. Hidayat Ali Khan | Mr. Muhammad Sharif |
| 2005-06 | Mr. Azam Khan Shad | Mr. Hidayat Ali Khan | Mr. Muhammad Sharif | Mr. Khalid Ali |
| 2006-07 | Mr. Arif Mansur | Mr. Muhammad Sharif | Mr. Mohammad Junaid | Mirza Munawar Hussain |
| 2007-08 | Mr. Muhammad Sharif | Mr. Sameen Ashgar | Mirza Munawar Hussain | Syed Shahid Hussain Jafri |
| 2008-09 | Mr. S. M. Awais | Mirza Munawar Hussain | Mr. Rashid Rahman Mir | Mian Muhammad Shoaib |
| 2008-09 | Mr. Ejaz Ali Pirzada | Mirza Munawar Hussain | Mr. Rashid Rahman Mir | Mian Muhammad Shoaib |
| 2009-10 | Mirza Munawar Hussain | Mr. Rashid Rahman Mir | Mian Muhammad Shoaib | Dr. Syed Turab Hyder |
| 2010-11 | Mr. Rashid Rahman Mir | Mr. Sajid Hussain | Syed Imtiaz Hussain Bukhari | Mr. Shahzad Ahmad Awan |
| 2011-12 | Mian Muhammad Shoaib | Dr. Syed Turab Hyder | Mr. Shahzad Ahmad Awan | Mr. Adnan Zaman |
| 2011-12 | Mr. Sajid Hussain | Dr. Syed Turab Hyder | Mr. Shahzad Ahmad Awan | Mr. Adnan Zaman |
| 2012-13 | Dr. Syed Turab Hyder | Mr. Shahzad Ahmad Awan | Mr. Rafaqatullah Babar | Mian Muhammad Shoaib |

Committees & PIPFA Secretariat

Standing Committees

EXECUTIVE COMMITTEE

REGULATION & DISCIPLINARY COMMITTEE

PUBLICATION & SEMINAR COMMITTEE

| Mr. Muhammad Ashraf Shaikh Mr. Shahzad Ahmad Awan | | Mr. Mohammad Maqbool Mr. Sajid Hussain | Chairman Member |
|--|--------|---|--------------------|
| Mr. M. Sharif Tabani | Member | Mr. Shahzad Ahmad Awan | Member |
| Mian Muhammad Shoaib | Member | Mr. Asif Khan | Member |

BOARD OF STUDIES

| Mr. Shahzad Raza Syed | Chairman | Mr. Jawed Mansha | Chairman |
|-----------------------|----------|------------------------|----------|
| Mr. Sajid Hussain | Member | Mr. Shahzad Ahmad Awan | Member |
| Mr. M. Sharif Tabani | Member | Mr. Shahzad Raza Syed | Member |
| Mr. Mohammad Maqbool | Member | Mr. Sarmad Ahmad Khan | Member |
| Mr. Sajjad Ahmad | Member | Mr. Muhammad Sharif | Member |
| Mr. Jawed Mansha | Member | | |

EXAMINATION COMMITTEE

| Mr. Shahzad Ahmad Awan | Chairman |
|------------------------|----------|
| Mr. M. Sharif Tabani | Member |
| Mr. Muhammad Sharif | Member |
| Mr. Mohammad Maqbool | Member |
| Mr. Jawed Mansha | Member |
| Mr. Asif Khan | Member |
| Mr. Sajid Hussain | Member |

PIPFA Secretariat

| PIPFA Secretariat | | | | | |
|---------------------------|------------------------------------|--|--|--|--|
| Mrs. Rozina Muzammil | Executive Director | | | | |
| Ms. Rana Nazir Fatima | Director Examinations | | | | |
| Mr. Imran Ahmad | Director Education & Members | | | | |
| Mr. Jamshaid Riaz | Dy. Director Examinations | | | | |
| Ms. Saba Ansari | Chief Accountant | | | | |
| Mr. Atiq Ur Rehman | Dy. Director Education (Islamabad) | | | | |
| Mr. Muhammad Naeem Akhtar | Incharge (Faisalabad) | | | | |
| Mr. Muhammad Aslam Tahir | Incharge (Lahore) | | | | |

Notice of Annual General Meeting

Notice of Annual General Meeting

The 20th Annual General Meeting of the **Pakistan Institute of Public Finance Accountants** will be held on Saturday, October 26th, 2013, at 4:00 pm at PIPFA Corporate Office, M1-M2, Mezzanine Floor, Park Avenue, 24-A, Block 6, PECHS, Shahra-e-Faisal, Karachi.

Agenda

The proceedings of the Annual General Meeting will commence with recitation from Holy Quran and will have the following business:

- 1. Confirmation of the minutes of the 19th Annual General Meeting held on October 31st, 2012.
- 2. Receipt, consideration and adoption of the audited accounts of the Institute for the year ended June 30, 2013 along with the report of the auditors and the Board of Governors.
- 3. Appointment of Auditors to hold office till the conclusion of next Annual General Meeting and fixation of their remuneration. M/s Ibrahim, Shaikh & Co., retire and being eligible offer themselves for reappointment.
- 4. Any other business with the permission of the Chair.

For and on behalf of Board of Governors PIPFA

Muhammad Sharif Tabani

Secretary

Date: October 05, 2013

Notes:

- a. PIPFA Members admitted upto June 30, 2013 and not having any membership dues for the year ending on June 30, 2013 eligible to attend the meeting.
- b. A member entitled to attend this meeting may appoint any other eligible member as his/her proxy to attend the meeting and vote therein.
- c. The instrument appointing a proxy must be deposited at the Head Office of the Institute at least 48 hours before the meeting time.
- d. Members are requested to notify any change in their address(s) immediately and always quote Membership number in all communications with the Institute.

President's Review

President's Review



It will be my pleasure to welcome all members of the institute at the 20th Annual General Meeting of Pakistan Institute of Public Finance Accountants (PIPFA). I acknowledge the honor my professional colleagues have bestowed upon me on my election as President of the Pakistan Institute of Public Finance Accountants. As we are witnessing the 20th years of Institute, I feel it appropriate to reflect on the progress that PIPFA has made with respect to the priorities set at the inception of this Institute.

We are witnessing an increasingly global environment, where change is the only constant. The increasingly complex business environment has given rise to the need for strong strategic professionals who can ensure sustainable success and Public Finance Accountants are amongst them. They can be trusted to achieve highest professional and ethical standard and promote good governance in both corporate as well as public sectors.

During the year, Institute's membership grew up to 7% with 393 new members being admitted to the institute, 93 elevated from Associate to Fellow members. PIPFA has also introduced online login facility for active members. They can view their data online by using online login facility.

PIPFA has achieved another milestone by inducting Pakistan Military Accounts Department and Pakistan Railways Accounts Department in its training programs. It is PIPFA's privilege to conduct extensive training programs for public sector organizations.

The Institute is focusing to provide quality education at the door steps of the student for which, PIPFA has added few cities in network of approved coaching centers. PIPFA marketing team has been continuously stretching its chain of career counseling seminars to promote accounting profession in Pakistan.

The most notable financial achievement of this year is the 4 million surplus recorded by the Institute. This year also saw change in the leadership of the Institute. With a new leadership at the helm of affairs, PIPFA will strive to reach new heights. Our aim for the coming year is austerity, ambition & achievement.

If I were to describe the achievements of PIPFA this year in a single word, that word would be momentum. Sparked by the commitment of the Board of Governors and Secretariat, momentum permeates our endeavors to transform professional knowledge through research that will have the greatest impact on achieving and improving the quality of professional education. In this annual report, I hope you will see how this standard brings benefit to professional accountants and to people around the country as well as globe.

Our momentum in professional education is designed to broaden the concept of traditional accounting beyond the innovations in accounting field that are PIPFA's hallmark. We already have extended the accounting education to every private and government sector all over Pakistan with an ambitious economic recession prevention program.

The enrolment of students and qualified members shows upward trend which simply indicates the increase in recognition of PIPFA. We have an increasing membership, having just passed the significant milestone of registering 6,200 members and 27,751 students and increasing demand for our educational training and continuing professional development. Our support services and delivery platforms, which continue to work effectively and efficiently through a sophisticated, refined and accurate system. Our vibrant and supportive Local Institute network is prospering with continued support of our non-profit contributors. The number of registered students in Corporate Sector is 1,120 and the enrolment of Public Sector is 786 for this year. Similarly, qualified members have increased from 5,701 of last year to 6,094 as on 30th June, 2013. Out of this, a total of 1,970 members belong to Government Sector. PIPFA continues to maintain high standards of excellence and quality education among the members and students.

To discharge this responsibility effectively and efficiently, we endeavor to educate the members through our Public Finance Accountants Program, which require them to undertake continuing education throughout their career and monitor the work of members in public practice through the Quality Review Program. Besides, the Professional Conduct function rigorously enforces ethical, technical and professional standards through investigation of complaints and other issues and where appropriate, the imposition of disciplinary sanctions.

PIPFA's journey of 20 years would not have been as exciting and fulfilling without the unconditional support of my fellow Board Members, the members and students of the Institute, the Executive Director, the senior management team and PIPFA staff. I would like to express my deep gratitude and indebtedness to them and hope to improve further to serve you better. I am confident that PIPFA will continue to take many more exciting steps on its journey to elevate the status of public finance around the world and to shine light on the value Public Finance Accountants can deliver in creating sustainable business success.

Muhammad Áshraf Sheikh

Report of the Board of Governors

Report of the Board of Governors

The Board takes pleasure in presenting the 20th Annual Report and audited financial statements of the Institute for the year ended June 30, 2013.

PIPFA is managed by a twelve members Board out of which 9 members are nominated by sponsoring bodies (Three members each by ICAP, ICMAP and Auditor General of Pakistan) remaining three members are elected by the members of the institute for a period of three years. The Board has five standing committees i.e. Executive Committee, Board of Studies, Examination Committee, Regulation and Disciplinary Committee and Publication and Seminar Committee to run PIPFA affairs effectively and efficiently.

Financial Position

| | 2012-13 Rs. | 2011-12 Rs. |
|----------------|----------------|----------------|
| Revenues | 39,361215 | 31,789,568 |
| Expenses | 35,330,375 | 37,109,753 |
| Surplus/(Loss) | 4,030,840 | (5,320,185) |

The surplus for the year around Rs. 4 million could be possible because of sincere efforts made to promote the educational programs in Corporate and Public Sectors, policy to further motivate and facilitate the students, introduction of Computer Based Examination System, promotion of new members to absorb in the market, introduction of new subscription schemes for members and budget control etc. Management has laid continuous emphasis on quality education at bearable cost on its part for students and its recognition in the market, for our qualified members as well.

Membership

The qualified members as on June 30, 2013 are 6,094 as against 5,701 at the end of the year 2012, an increase of 393 shows recognition of PIPFA's members in the market. Out of the total memberships more than 1970 members belong to Public Sector. This reflects tremendous welcome of PIPFA recognition by Government Departments.

Enrolment

The registered students of the Institute were 27,751 as against 25,845 of last year, which indicates an increase of 1,906 students.

Corporate Sector Education Program

Education program in corporate sector is progressing satisfactorily. Number of students in this stream is expected to increase in coming year considerably. Coaching classes are being conducted in Karachi, Lahore, Faisalabad and Islamabad under direct supervision of PIPFA's staff. In addition to above, 11 approved educational institutes, are also conducting coaching classes, out of 11, 2 in Karachi, 1 in Faisalabad, 2 in Rawalpindi, 3 in Multan, 1 in Wah, 1 in Sailkot and 1 in Gujranwala. During the last year PIPFA has also conducted refresher courses for repeaters which was warmly welcomed by students.

Government Sector Education Program

PIPFA's Public Sector qualification is one of the required qualifications for the position of Assistant Accounts Officer/Assistant Audit Officer. In Public Sector Organization(s) PIPFA qualification is recognized as mandatory qualification for promotion to or confirmation on the post of BPS-17.

PIPFA is continuously expanding its services for promotion of Professional Accounting education in all over Pakistan generally & government sector specially. The valuable addition of Pakistan Military Accounts department (PMAD) shows great trust & confidence in PIPFA education ALLAHAMDOLILAH the honorable Military Accountant General, Malik Khadim Hussain Signed an agreement with PIPFA for training of PMAD employees in Public sector stream.

The classes of Government sector trainees are being held at Karachi, Lahore Islamabad, Multan, Quetta and Peshawar. PIPFA provide training to the employees/nominees of AGP, PMAD, Punjab Government. (Finance dept.), LFA-AJK, National Highway Authority (NHA), CGA, CDA & Other government owned entities. This year enrollment of Public Sector stream was 786 who have been trained and are enjoying their elevation. The Institute has been making all out efforts to organize the program and to start the classes on the stipulated dates. Further Pakistan Railway Accounts Department (PRAD) also send their nominees for public sector training in Winter-2013 session which shows increase in PIPFA recognition in Government owned entities / Offices

Exemption

Exemptions are granted to our members by other professional bodies, on reciprocal basis for further studies. Presently, ICMAP grants exemptions in 7 papers, ICAP in 5 papers of modules A and B, ACCA in 2 papers, CIMA (UK) has exempted 7 papers and CIA Exam Part-4 is exempted under Professional Recognition Credit (PRC4) to our qualified students and Members.

PIPFA's qualification is considered ideal for the students aspiring to become Professional Accountant. PIPFA brings substantial savings in study cost and enhanced chances to spontaneously pass other examinations especially of ICAP and ICMAP.

CFO/Company Secretary

According to clause (XVII) of the Code of Corporate Governance, being recognized professional body; Members of Pakistan Institute of Public Finance Accountants are eligible for the venerated positions of Chief Financial Officer and Company Secretary of listed companies except NBFC Sector. This has been further endorsed in letter no. SECP/ICAP/EM36/2000/83 issued by Securities and Exchange Commission of Pakistan.

Market Promotion of PIPFA

PIPFA organized a series of Career Counseling Seminars, during last year covering different colleges & universities of all major cities of Pakistan including Karachi, Hyderabad Lahore, Islamabad & Faisalabad. More than 2800 students attended those sessions. Seminars were Conducted at Federal Urdu University, Govt. College Gulshan-e-Iqbal, Govt. Degree College Gulistan-e-Jouhar, Govt. Premiar College, Govt. College for men Nazimabad, Govt. Degree college Sheikh Zaid Campus, Govt. College for women Korangi, Economics & Commerce Department UOK in Karachi city, Govt. Ghazali College, Govt. Sachal Sarmast College in Hyderabad city, Dayal Singh College, Links Academy, Punjab Group of Colleges, Iqra Meritine Academy, Ayesha Siddiuqa College in Lahore city, Govt. Post graduate College H-8, Govt Post Graduate Commerce College H-8/4, Govt. Model College F-10, ICAF Institute, In-house session in Islamabad city, Samandari Girls College, Shibbli College Samandari, TIPS campus D, Phool Academy, Pakistan College, Pakistan girls College, Al-Habib Group of College in Faisalabad city.

PIPFA strived to inform & provide awareness of Professional education to potential students about the particular features of educational streams of PIPFA. In this context PIPFA participated in The News Education Expo-2013 arranged by Jang group at Karachi Lahore & Islamabad.

Furthermore PIPFA arranged a seminar on "Introduction & Features of Islamic Banking" presented by Mufti Dr. Khalil Ahmad Aazami at Hotel One, Faisalabad as part of its Continued Professional Development (CPD) program for its members & students specially and for other professional accountants generally. Participants were PIPFA members, students and members of other professional accounting bodies in Pakistan.

Investment in Innovative Investment Bank Ltd (IIBL) Formerly Crescent Standard Investment Bank Limited (CSIBL)

As informed earlier that Crescent Investment Bank Ltd. has pended to realize our deposit of Rupees 13,112,033. These funds were invested as short term investment with CSIBL. The current position in this regard is that CSIBL stands merged with Innovative Housing Finance Limited (IHFL) to finally become Innovative Investment Bank Limited (IIBL). New management had given a plan to repay the amount due, in installment over a period of approximately 5 years to which your institute had not agreed. A four member delegation of Lahore based Board of Governor met administrator Mr. Badruddin Khan and Syed Mehboob Hussain, sponsor Chief Executive of IHFL on June 14th 2007 and asked to repay the entire amount immediately due to the fact that we had requested for encashment of Certificate of Deposit before the taken over of CSIBL by SECP. This meeting could not prove fruitful and IHFL management kept on insisting on the aforementioned repayment plan.

According to IHFL plan 1st installment of Rs.1,000,000 has been received on August 16, 2007. On July 27, 2009, second installment of Rs.2,422,407 was due but management of IIBL could not pay it due to shortage of availability of cash flows. Innovative Investment Bank Limited (IIBL) vide its letter dated July 29, 2009 confirmed that the aforesaid payment shall be made on availability of cash flows which are expected to be generated shortly. The Administrator of IIBL appointed by SECP sent a "Draft Rehabilitation Plan" on May 28, 2010 to the institute to which the institute replied vide its letter dated June 05, 2010 demanding the return of deposits invested with IIBL. The institute again sent a letter on June 26, 2012 enquiring about the status of its investment, in reply of which IIBL informed vide its letter on June 27, 2012 that Securities and Exchange Commission of Pakistan (SECP) has filed a winding up petition against the bank (IIBL), which is pending adjudication before the Honorable Lahore High Court, Lahore. Lahore High Court Lahore has appointed Mr. Kahawaja Waheed Raza as Provisional Manager of Innovative Investment Bank Limited. Any further progress can only be communicated after the final decision by the Honorable Lahore High Court, Lahore.

The management of the institute has made a provision during the year to these financial statements.

Future Out Looks

We are continuously endeavoring for the recognition of PIPFA at further advance level and also expecting a favourable outcome of our request pending with Higher Education Commission for the recognition of PIPFA studies equivalent to graduation level.

Appreciation

The role of various standing committees, ICAP, ICMAP, AGP and the Officers and Staff of the Secretariat in achieving the goals and promoting the objectives of PIPFA, is highly appreciated and acknowledged, by the Board.

President

V. M. Jung

Date: September 22, 2013

Auditors' Report

Auditors' Report to the Members

We have audited the annexed balance sheet of **PAKISTAN INSTITUTE OF PUBLIC FINANCE ACCOUNTANTS**, Karachi (the Institute), as at June 30, 2013 and the related income and expenditure account, cash flow statement and statement of changes in funds together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Institute's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of accounts have been kept by the Institute as required by the Companies Ordinance, 1984;
- (b) in our opinion:
 - i) the balance sheet and income and expenditure account and cash flow statement together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
 - ii) the expenditure incurred during the year was for the purpose of the Institute's business; and
 - iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Institute;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, income and expenditure account, cash flow statement and statement of changes in funds, together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984 in the manner so required and respectively give a true and fair view of the state of the Institute's affairs as at June 30, 2013 and of the surplus, its cash flows and changes in funds for the year then ended; and
- (d) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XV111 of 1980).

IBRAHIM, SHAIKH & CO. Je

Chartered Accountants Shabbir Ahmed

Karachi: September 22, 2013

Financial Statements

BALANCE SHEET

As at June 30, 2013

| | Note | 2013 RUPEES | 2012 RUPEES |
|---|------|----------------|----------------|
| NON CURRENT ASSETS | | | |
| Property and equipment | 3 | 21,003,244 | 21,316,697 |
| Intangible | 4 | 252,872 | 68,345 |
| Investment Property | 5 | 1,390,293 | 1,463,466 |
| INVESTMENTS | 6 | 5,100,000 | 5,100,000 |
| CURRENT ASSETS | | | |
| Short term investments | 7 | 5,000,000 | 5,000,000 |
| Loans and advances | 8 | 238,586 | 80,255 |
| Trade deposits, prepayments and other receivables | 9 | 9,174,063 | 3,187,496 |
| Cash and bank balances | 10 | 4,787,571 | 3,968,924 |
| Cash and Saint Saint Said 1888 | | 19,200,220 | 12,236,675 |
| TOTAL ASSETS | | | |
| TOTAL ASSETS | | 46,946,629 | 40,185,183 |
| NON CURRENT LIABILITIES | | | |
| Members' subscription | 11 | 4,214,050 | 3,759,600 |
| | | .,,000 | 3,: 33,333 |
| CURRENT LIABILITIES | | | |
| Current maturity members' subscription | | 448,050 | 390,050 |
| Accrued and other liabilities | 12 | 4,761,698 | 2,543,543 |
| | | 5,209,748 | 2,933,593 |
| TOTAL LIABILITIES | | 9,423,798 | 6,693,193 |
| CONTINUENCIES AND COMMITMENTS | 40 | | |
| CONTINGENCIES AND COMMITMENTS | 13 | | |
| NET ASSETS | | 37,522,831 | 33,491,991 |
| FINANCED BY | | | |
| GENERAL FUND | | 37,522,831 | 33,491,991 |
| | | 37,522,831 | 33,491,991 |
| | | | _ |

The annexed notes form an integral part of these financial statements.

Chief Accountant

Executive Director

Treasurer

INCOME AND EXPENDITURE ACCOUNT

For the year ended June 30, 2013

| | Note | 2013 RUPEES | 2012 RUPEES |
|--|------|-------------------------|-------------------------|
| INCOME | | | |
| Students' registration and annual subscription fee | 14 | 5,321,550 | 4,931,210 |
| Examination and exemption fees | 15 | 16,611,705 | 13,931,887 |
| Members' registration and annual subscription fee | 16 | 2,549,150 | 2,079,050 |
| Coaching fees | 17 | 12,323,020 | 8,347,383 |
| Other income | 18 | 2,555,790 39,361,215 | 2,500,038 31,789,568 |
| LESS: EXPENDITURE | | | |
| Examinations' department expenses | 19 | 5,993,107 | 5,880,803 |
| Members' department expenses | 20 | 2,084,746 | 2,203,814 |
| Coaching department expenses | 21 | 18,971,045 | 16,477,047 |
| Administration expenses | 22 | 8,281,477 | 8,510,745 |
| Other expenses | 23 | _ | 4,037,344 |
| | | 35,330,375 | 37,109,753 |
| Surplus / (Deficit) transferred to General Fund | | 4,030,840 | (5,320,185) |

The annexed notes form an integral part of these financial statements

Chief Accountant

Executive Director

Treasurer

CASH FLOW STATEMENT

For the year ended June 30, 2013

| Note | 2013 RUPEES | 2012 RUPEES |
|--|----------------|----------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Surplus / (Deficit) for the year | 4,030,840 | (5,320,185) |
| Members' subscription-advance | 512,450 | 1,136,150 |
| | | |
| Adjustment for non cash charges: | | |
| Depreciation | 776,765 | 853,292 |
| Amortization | 126,417 | 33,662 |
| Provision against investment | _ | 4,037,344 |
| | | |
| Operating Surplus before changes in Working Capital | 5,446,472 | 740,263 |
| | | |
| (Increase) / decrease in Current Assets | (450.004) | (40.500) |
| Loans and advances | (158,331) | (48,500) |
| Trade deposits, prepayments and other receivables | (5,986,567) | (71,600) |
| Increase / (Decrease) in Current Liabilities | | |
| Accrued and other liabilities | 2,218,155 | 1,333,346 |
| | | |
| Net Cash Flows from Operating Activities | 1,519,729 | 1,953,509 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Fixed capital expenditure | (701,082) | (271,345) |
| Net Cash Flows from Investing Activities | (701,082) | (271,345) |
| Net out I lows from investing Activities | (101,002) | (271,040) |
| Net (Decrease) / Increase in Cash and Cash Equivalents | 818,647 | 1,682,165 |
| Cash and Cash Equivalents at the beginning of the year | 3,968,924 | 2,286,759 |
| Cash and Cash Equivalents at the end of the year 25 | 4,787,571 | 3,968,924 |

Chief Accountant

Executive Director

Treasurer

STATEMENT OF CHANGES IN FUNDS

For the year ended June 30, 2013

| | 2013 RUPEES |
|--|----------------|
| General Fund | |
| Balance as at June 30, 2011 | 38,812,175 |
| Surplus / (loss) transferred from income and expenditure account | (5,320,185) |
| Balance as at June 30, 2012 | 33,491,991 |
| Surplus transferred from income and expenditure account | 4,030,840 |
| Balance as at June 30, 2013 | 37,522,831 |

Chief Accountant

Executive Director

Treasurer

NOTES TO THE FINANCIAL STATEMENTS

For the year ended June 30, 2013

1. THE INSTITUTE AND ITS OPERATIONS

Pakistan Institute of Public Finance Accountants (PIPFA) was incorporated on 28th of October, 1993 as public company limited by Guarantee under section 42 of the Companies Ordinance, 1984. PIPFA was established jointly by the Institute of Chartered Accountants of Pakistan (ICAP), Institute of Cost and Management Accountants of Pakistan (ICMAP) and Department of Auditor General of Pakistan (AGP). At the inception the name of the Institution was 'The Association of Accounting Technicians of Pakistan' (AAT) which was changed to the present name in August 2000. PIPFA is a non-profit organization wholly committed to accounting education and development.

Registered Office of the Institute is situated at M1 & M2, Park Avenue, Mezzanine Floor, Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi – 75400.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Significant Accounting Policies adopted in the preparation of these financial statements are set out below:

2.1 Statement of Compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of Accounting and Financial Reporting Standard for Medium-Sized Entities (MSEs) issued by the Institute of Chartered Accountants of Pakistan and provisions of and directives issued under the Companies Ordinance 1984, in case requirements differ, the provisions or directives of the Companies Ordinance 1984 shall prevail.

2.2 Accounting Convention

These Financial Statements have been prepared under historical cost convention.

2.3 Property and Equipment

- These are stated at cost less accumulated depreciation. Depreciation on all the property and equipment is charged on reducing balance method. Full month's depreciation is charged in the month of addition while no depreciation is charged for the month of disposal.
- Maintenance and normal repairs are charged to income as and when incurred.
- Major renewals and improvements are capitalized.
- Gains and losses on disposal of property & equipment are included in the income.
- Study materials, publications and stationery costs are charged to income as and when incurred.
- **2.3.1** Depreciation methods, residual values and useful lives of assets are reviewed at each financial year end, and adjusted if impact on depreciation is significant.

2.4 Intangible

This represents cost of computer software less amortization at the rate of 33% per annum using the reducing balance method, and impairment, if any.

2.5 Investment Property

Investment property is held for long term rental yields/capital appreciation. The investment property of the Institute comprises of office and is valued using the cost method i.e. at cost less accumulated depreciation and impairment losses, if any.

Cost includes expenditure that is directly attributable to the acquisition of the investment property. The cost of self-constructed investment property includes the cost of materials and direct labour, any other costs directly attributable to bringing the investment property to a working condition for their intended use and capitalized borrowing costs.

Depreciation is charged to income and expenditure account on the reducing balance method so as to allocate the depreciable amount over its estimated useful life. Depreciation on additions to investment property is charged from the month in which a property is acquired or capitalized while no depreciation for the month in which the property is disposed off.

The residual values and useful lives of investment property are reviewed at each balance sheet date and adjusted if impact on depreciation is significant.

The company assesses at each balance sheet date whether there is any indication that the investment property may be impaired. If such indication exists, the carrying amounts of such assets are written down to their recoverable amounts and the resulting impairment loss is recognized in the income and expenditure account. The recoverable mount is the higher of an assets' fair value less costs to sell and value in use. Where an impairment loss is recognized, the depreciation charge is adjusted in the future period to allocate the assets' revised carrying amount over its estimated useful life.

The gain or loss on disposal of investment property represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as income or expense.

2.6 Investments

Held to maturity

Held to maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity that an entity has the positive intention and ability to hold to maturity.

Investments classified as held to maturity are recognized initially at fair value, plus attributable transaction cost. Subsequent to initial recognition, these are stated at amortized cost with any difference between cost and redemption value being recognized in the income and expenditure account over the period of the investments on an effective yield method.

2.7 Taxation

The Institute is approved as Non Profit Organization under section 2 (36) of the Income Tax Ordinance, 2001 and its income is also exempt from income tax under Clause (58A) of the Second Schedule of the Income Tax Ordinance, 2001 being an educational institution established solely for educational purpose and not for purposes of profits.

2.8 Financial Assets and Liabilities

All financial assets and liabilities are recognized at the time when the Institute becomes a party to contractual provision of the instrument. Any gain or loss on derecognition of the financial assets and liabilities is taken to income and expenditure account.

Financial assets are derecognized at the time when the Institute loses control of the contractual rights that comprise the financial assets. All financial liabilities are derecognized at the time when they are extinguished that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gain or loss on derecognition of the financial assets and liabilities is taken to income and expenditure account.

2.9 Provisions

Provisions are recognized in the balance sheet when the Institute has a legal or constructive obligation as a result of past events and it is probable that out flow of economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. However, provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

2.10 Staff Retirement Benefits

The Institute operates unfunded gratuity scheme for its staff. The provision is made periodically and the benefits are payable to eligible employees at the end of the accounting year.

2.11 Creditors, Accrued and Other Liabilities

Liabilities for creditors and for other amounts payable are stated at cost which is the fair value of the consideration to be paid in future for goods and services received, whether or not billed to the Institute.

2.12 Cash and Cash Equivalents

Cash and cash equivalents are carried at cost. For the purpose of cash flow statement, cash and cash equivalents comprise cash in hand, cash with banks on current and saving accounts.

2.13 Revenue Recognition

- Income from fees and subscriptions from members and students is recognized on receipt basis, except in case of life and special membership cases, where subscription received from members is spread over a period of 20 and 10 years.
- Income from approved coaching centers is recognized on receipt basis.
- Income from Computer Based Examinations is recognized on accrual basis.
- Profit on bank deposits and investments are accounted for on pro-rata basis.
- Profit on saving account is recognized on effective yield basis.

2.14 Impairment

The carrying amounts of the Institute's assets are reviewed at balance sheet date to determine whether there is any indication of impairment, if any such indication exists, the asset's recoverable amount is estimated and impairment losses are recognized.

2.15 Judgment, estimates and assumptions

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the company's accounting policies. Estimates and judgment are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The areas where various assumptions and estimates are significant to Institute's financial statements or where judgments were exercised in application of accounting policies are as follows:

Useful lives of depreciable assets and residual value note 2.3.

2.16 Functional and presentation currency

These financial statements are presented in Pakistan Rupees which is also the Institute's functional currency.

2.15 General

Figures have been rounded off to the nearest rupee.

3 Operating Fixed Assets

| | Freehold Land | Office on freehold Land | Office on leasehold Land | Electrical Equipment | Office Equipment | Furniture and Fixtures | Vehicles | Library Books | Total |
|---|------------------|-------------------------|--------------------------------|-------------------------|--------------------------|------------------------------|----------------------|--------------------|---------------------------|
| | | | | | RUPEES | | | | |
| As at July 1, 2010 Cost Accumulated Depreciation | _ | _ | 2,725,083 (1,093,476) | 821,881 (496,654) | 2,433,670 (1,376,663) | 2,067,448 (517,485) | 872,900 (236,633) | 49,524 (42,848) | 8,970,506 (3,763,759) |
| Net book value | | | 1,631,607 | 325,227 | 1,057,007 | 1,549,963 | 636,267 | 6,676 | 5,206,747 |
| Net carrying value basis | | | | | | | | <u> </u> | |
| Year ended June 30, 2011 Opening net book value | _ | _ | 1,631,607 | 325,227 | 1,057,007 | 1,549,963 | 636,267 | 6,676 | 5,206,747 |
| Additions | 15,732,078 | 1,211,922 | _ | 293,885 | 198,150 | _ | _ | _ | 17,436,035 |
| Disposal / Adjustment Depreciation Charges for the year | _ _ | — (10,099) | — (81,580) | — (123,822) | (353,890) | — (154,996) | — (95,440) | — (1,335) | — (821,162) |
| Net book value as at June 30, 2011 | 15,732,078 | 1,201,823 | 1,550,027 | 495,290 | 901,267 | 1,394,967 | 540,827 | 5,341 | 21,821,620 |
| Gross carrying value basis As at July 1, 2011 | 10,702,070 | 1,201,020 | 1,000,021 | 100,200 | 001,201 | 1,001,001 | 010,021 | 0,011 | 21,021,020 |
| Cost Accumulated | 15,732,078 | 1,211,922 | 2,725,083 | 1,115,766 | 2,631,820 | 2,067,448 | 872,900 | 49,524 | 26,406,541 |
| Depreciation Net book value as | _ | (10,099) | (1,175,056) | (620,476) | (1,730,553) | (672,481) | (332,073) | (44,183) | (4,584,921) |
| at June 30, 2011 | 15,732,078 | 1,201,823 | 1,550,027 | 495,290 | 901,267 | 1,394,967 | 540,827 | 5,341 | 21,821,620 |
| Net carrying value basis Year ended June 30, 2012 Opening net book value Additions | 15,732,078 | 1201823 — | 1,550,027 — | 495,290 — | 901,267 265,045 | 1,394,967 6,300 | 540,827 — | 5,341 — | 21,821,620 271,345 |
| Disposal / Adjustment Depreciation Charges | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| for the year Net book value as at | _ | (60,091) | (77,501) | (99,058) | (317,981) | (139,444) | (81,124) | (1,068) | (776,267) |
| June 30, 2012 | 15,732,078 | 1,141,732 | 1,472,525 | 396,232 | 848,331 | 1,261,823 | 459,703 | 4,273 | 21,316,697 |
| Gross carrying value basis As at June 30, 2012 | | | | | | | | | |
| Cost Accumulated | 15,732,078 | 1,211,922 | 2,725,083 | 1,115,766 | 2,896,865 | 2,073,748 | 872,900 | 49,524 | 26,677,886 |
| Depreciation Net book value as | | (70,190) | (1,252,557) | (719,534) | (2,048,534) | (811,925) | (413,197) | (45,251) | (5,361,188) |
| at June 30, 2012 | 15,732,078 | 1,141,732 | 1,472,526 | 396,232 | 848,331 | 1,261,823 | 459,703 | 4,273 | 21,316,698 |
| Net carrying value basis Year ended June 30, 2013 Opening net book value | 15,732,078 | 1,141,732 | 1,472,526 | 396,232 | 848,331 | 1,261,823 | 459,703 | 4,273 | 21,316,698 |
| Additions Disposal / Adjustment | _ | _ | _ | 185,875 — | 173,563 — | 30,700 | _ | _ | 390,138 — |
| Depreciation Charges for the year | _ | (57,087) | (73,626) | (93,776) | (281,687) | (127,605) | (68,955) | (855) | (703,592) |
| Net book value as at June 30, 2013 | 15,732,078 | 1,084,645 | 1,398,900 | 488,331 | 740,207 | 1,164,918 | 390,748 | 3,418 | 21,003,244 |
| Gross carrying value basis As at June 30, 2013 | | | <u>'</u> | | | | | | |
| Cost Accumulated Depreciation | 15,732,078 — | 1,211,922 (127,277) | 2,725,083 (1,326,184) | 1,301,641 (813,310) | 3,070,428 (2,330,221) | 2,104,448 (939,530) | 872,900 (482,152) | 49,524 (46,106) | 27,068,024 (6,064,780) |
| Net book value as at June 30, 2013 | 15,732,078 | 1,141,732 | 1,398,899 | 396,232 | 740,207 | 1,261,823 | 459,703 | 4,273 | 21,003,244 |
| Annual rates for the depreciation (%) | | | | | | | | | |
| 2012 | _ | 5 | 5 | 20 | 30 | 10 | 15 | 20 | |
| 2013 | _ | 5 | 5 | 20 | 30 | 10 | 15 | 20 | |

3.1 Depreciation / Amortization for the year has been allocated as under

| | | | Depre | ciation |
|-----|--|-----|---|---|
| | | | 2013 | 2012 |
| | Coaching department expenses | 21 | 362,328 | 399,778 |
| | Administrative department expenses | 22 | 341,264 | 376,490 |
| | | | 703,592 | 776,268 |
| | | | 2013 RUPEES | 2012 RUPEES |
| 4 | INTANGIBLE ASSETS Net Carrying Value as at 1 July Net book value as at 1 July Additions / transfers (at cost) Amortization | 4.1 | 68,345 310,944 (126,417) | 102,007 — (33,662) |
| | Net book value as at 30 June | | 252,872 | 68,345 |
| | Gross carrying value as at 30 June Cost as at 1 July Additions / transfer at cost Accumulated amortization Net book value | | 510,000 310,944 (568,072) 252,872 | 510,000 — (441,655) 68,345 |
| | Amortization rate (% per annum) | | 33.33 | 33.33 |
| 4.1 | The amortization charge for the year has been allocated as follows: Examination department expenses INVESTMENT PROPERTY Net Carrying Value as at 1 July | | 126,417 | 33,662 |
| | Opening net book value (NBV) Depreciation charge Balance as at 30 June (NBV) Gross Carrying Value as at 30 June Cost Accumulated depreciation Net book value (NBV) | 5.1 | 1,463,466 (73,173) 1,390,293 2,572,901 (1,182,608) 1,390,293 | 1,540,491 (77,025) 1,463,466 2,572,901 (1,109,435) 1,463,466 |
| | December 1911 | | | |
| | Depreciation rate (% per annum) | | 5% | 5% |
| 5.1 | The depreciation charge for the year has been allocated as follows: Administration department expenses | | 73,173 | 77,025 |
| 6 | INVESTMENTS | | | |
| | Held to maturity Term deposit certificates - IIBL Provision against investments doubtful of recovery | 6.1 | 12,112,033 (12,112,033) — | 12,112,033 (12,112,033) |
| | Special saving certificates - National Saving Government of Pakistan | 6.2 | 5,100,000 | 5,100,000 |

- 6.1 The Institute had made investments in Term Deposit Certificates (COD-L) of Crescent Standard Investment Bank Limited (CSIBL) now Innovative Investment Bank Limited (IIBL) since March 2003. These COD-L had matured between September 2006 to October 2006. Thus the total investment amounting to Rs. 12,112,033 had become overdue. The management of IIBL had revised the repayment plan over a period of 5 years which had not been followed. In view of the matter stated in the note no.13, the Board of Governors of the Institute decided to hold provision of Rs. 12,112,033 for doubtful of recovery. The Executive Director has also pursued the matter vide letter ref:PIPFA/Inv-IIBL/95 dated August 21st 2013 was issued to the IIBL management and copy sent to SECP to know the current status of investment.
- **6.2** Special Saving Certificates are investments with National Savings (Government of Pakistan). The maturity period being three years comprising of six terms and interest rates ranging from 1st to 5th Term 11.6% and 12 % for 6th Term.

| | | | 2013 RUPEES | 2012 RUPEES |
|---|------------------------|-----|----------------|----------------|
| 7 | SHORT TERM INVESTMENTS | | | |
| | Held to maturity | | | |
| | PLS term deposits | 7.1 | 5,000,000 | 5,000,000 |

7.1 These investments are with Allied Bank Ltd PLS term deposit certificate. The maturity is upto 23rd September, 2013 at interest rate 6.00 % per anum.

| 8 | LOANS A | AND AD | VANCES - | Considered | good |
|---|---------|--------|-----------------|------------|------|
|---|---------|--------|-----------------|------------|------|

| Advances - Unsecured | | |
|--|-----------|-----------|
| To staff | 214,331 | 56,000 |
| Advance rent | 24,255 | 24,255 |
| | 238,586 | 80,255 |
| 9 TRADE DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES | | |
| Deposits | | |
| Security deposits | 930,500 | 930,500 |
| Prepayments | | |
| Insurance | 10,023 | 10,438 |
| Fee and subscription | 220,165 | 178,620 |
| | 230,188 | 189,058 |
| Other Receivables -Considered good | | |
| Un-secured Un-secured | | |
| Auditor General Pakistan | 1,060,707 | 12,897 |
| Receivables from Government of Punjab | _ | 858,460 |
| CBE fees and other receivables | 787,332 | 809,640 |
| Accrued interest | 603,826 | 386,941 |
| Receivable from Pakistan Military Accountant General | 5,561,510 | _ |
| | 8,013,375 | 2,067,938 |
| | 9,174,063 | 3,187,496 |

| | | 2013 RUPEES | 2012 RUPEES |
|------|---|-------------------|----------------|
| 10 | CASH AND BANK BALANCES | | |
| | These were held as under: | | |
| | In hand | 50.000 | 04.004 |
| | CashCheques | 59,692 557,340 | 21,231 |
| | At bank: | 337,340 | _ |
| | Current account | 649,985 | 1,167,816 |
| | - PLS account 10.1 | 3,520,554 | 2,779,877 |
| | | 4,170,539 | 3,947,693 |
| | | 4,787,571 | 3,968,924 |
| 10.1 | These carry profit rate ranging from 5% to 9% per anum (2012 : from 5% to 9%) | | |
| 11 | MEMBERS' SUBSCRIPTION | | |
| | Members' subscription - advance | 4,517,600 | 4,149,650 |
| | Members' registration and subscription - applied | 144,500 | _ |
| | Less: Current maturity | 448,050 | 390,050 |
| | | 4,214,050 | 3,759,600 |
| 12 | ACCRUED AND OTHER LIABILITIES | | |
| | Accrued expenses | 4,511,158 | 2,543,543 |
| | Other liabilities Security deposit | 210,000 | |
| | Tax payable | 40,540 | |
| | | 250,540 | |
| | | 4,761,698 | 2,543,543 |
| | | | |

13 CONTINGENCIES AND COMMITMENTS

As discussed in Note 6.1 to these financial statements, investment of Rs. 13,112,033 in the Term Deposits Certificates (COD-L) of Crescent Standard Investment Bank Limited (CSIBL) had become overdue and was exposed to risk of realization. On August 30, 2006 the Securities & Exchange Commission of Pakistan (SECP) had appointed Administrator for CSIBL, suspending its Board of Directors and Chief Executive Officer. With effect from June 28, 2007 CSIBL was merged with Innovative Housing Finance Limited (IHFL) to finally become Innovative Investment Bank Limited (IIBL). The management of IIBL had offered a five years repayment plan to the Institute. Rupees 1 million had been received as 1st installment of revised repayment plan and remaining Rs. 12,112,033 was receivable over a period of four years starting from July 29, 2009. However, payment due on July 29, 2009 could not be made by IIBL. Innovative Investment Bank Limited (IIBL) vide its letter dated July 29, 2009 confirmed that the aforesaid payment shall be made on availability of cash flows, however, no payment had been received from IIBL. The Administrator of IIBL appointed by SECP sent a "Draft Rehabilitation Plan" on May 28, 2010 to the institute to which the institute replied vide its letter dated June 05, 2010 demanding the return of deposits invested with IIBL. The Intitute had written to the Administrator of IIBL on June 4, 2011 for updated status to which IIBL had informed vide its letter dated June 16, 2011 that the winding up petition filed by SECP in the Lahore High Court was pending as such IIBL was not in a position to pay any claims till the final decision by the Hounorable Lahore High Court, Lahore. The management of the Institute had made a provision amounting Rs. 12,112,033 as refered in note 6 to these financial statements.

| | | 2013 RUPEES | 2012 RUPEES |
|----|---|--------------------|--------------------|
| 14 | STUDENT REGISTRATION AND SUBSCRIPTION FEES | | |
| | Student registration | 1,885,600 | 1,440,400 |
| | Student subscription | 2,935,670 | 2,903,860 |
| | Student restoration | 303,180 | 430,650 |
| | Student I.D card | 197,100 | 156,300 |
| | | 5,321,550 | 4,931,210 |
| 15 | EXAMINATION AND EXEMPTION FEES | | |
| | Examination | 7,663,755 | 6,827,005 |
| | Computer based examination registration | 220,000 | 140,000 |
| | Computer based examination | 2,461,000 | 1,709,000 |
| | Exemptions | 6,129,740 | 5,187,360 |
| | Re-checking / duplicate | 137,210 | 68,522 |
| | | 16,611,705 | 13,931,887 |
| 16 | MEMBERS REGISTRATION AND ANNUAL SUBSCRIPTION FEES | | |
| | Member registration | 316,300 | 333,600 |
| | Member subscription | 2,115,050 | 1,607,550 |
| | Member restoration | 117,800 | 137,900 |
| | | 2,549,150 | 2,079,050 |
| 17 | COACHING FEES | | |
| | Karachi | 8,176,439 | 4,233,243 |
| | Lahore | 3,008,867 | 2,970,400 |
| | Faisalabad | 1,137,714 | 1,143,740 |
| | | 12,323,020 | 8,347,383 |
| 18 | OTHER INCOME | | |
| | Interest income from deposits | 1,126,746 | 1,149,440 |
| | Rental income | 140,000 | 176,000 |
| | Sales of books | 376,166 | 289,000 |
| | CCPT affiliation | 100,000 | 80,000 |
| | Registration and other fees | 534,530 | 478,600 |
| | Others | 278,348 | 326,998 |
| | | 2,555,790 | 2,500,038 |
| 19 | EXAMINATION DEPARTMENT EXPENSES | | |
| | Examination expense | 2,080,964 | 2,045,815 |
| | Salary and other benefits | 1,670,614 | 2,015,197 |
| | Examination honorarium | 234,100 | 182,202 |
| | Computer based examination expenses | 188,214 | 135,056 |
| | Printing and stationery | 344,475 | 282,681 |
| | Postage Utilities | 609,881 | 560,290 |
| | | 242,933 283,563 | 249,580 224,159 |
| | Meetings Entertainment | 283,563 57,798 | 73,751 |
| | Repair and maintenance | 88,091 | 62,453 |
| | Amortization 4.1 | 126,417 | 33,662 |
| | Software charges | 66,057 | 15,957 |
| | 2 | 5,993,107 | 5,880,803 |
| | | | |

| | 2013 RUPEES | 2012 RUPEES |
|--|--------------------|--------------------|
| 20 MEMBERS' DEPARTMENT EXPENSES | | |
| Salary and other benefits | 623,385 | 449,921 |
| Printing and stationery | 456,122 | 431,903 |
| Postage | 683,109 | 984,401 |
| Utilities | 231,623 | 145,204 |
| Meetings | 16,127 | 93,398 |
| Repair and maintenance | 74,380 | 18,213 |
| CPD Seminar | | 80,774 |
| | 2,084,746 | 2,203,814 |
| 21 COACHING DEPARTMENT EXPENSES | | |
| Faculty salaries (pmad, private and public sector) | 6,956,597 | 5,042,758 |
| Salary and other benefits | 5,669,224 | 4,875,247 |
| Printing and stationery | 347,917 | 624,560 |
| Advertisement | 1,634,543 | 1,751,763 |
| Entertainment Repair and maintenance | 91,486 476,759 | 108,317 393,353 |
| Bank charges | 7,400 | 4,693 |
| Newspapers and periodicals | 8,735 | 7,690 |
| Coaching expenses | 41,542 | 125,185 |
| Supplies | 20,641 | 25,712 |
| Postage | 159,134 | 381,357 |
| Conveyance | 121,580 | 51,286 |
| Rent | 1,538,770 | 1,474,620 |
| Utilities | 1,261,603 | 1,048,519 |
| Others | 100,105 | 38,293 |
| Meetings Depreciation 3.1 | 172,681 362,328 | 123,916 399,778 |
| Depreciation 3.1 | 18,971,045 | 16,477,047 |
| 22 ADMINISTRATION EXPENSES | | |
| Managerial remuneration 24 | 946,167 | 2,063,260 |
| Salary and other benefits | 2,795,831 | 2,052,358 |
| Staff honorarium | 60,934 | 19,000 |
| Printing and stationery | 421,080 | 243,745 |
| Entertainment Meetings | 23,472 649,269 | 25,848 655,225 |
| Postage | 171,955 | 224,512 |
| Utilities | 252,682 | 145,363 |
| Repair and maintenance | 144,204 | 122,567 |
| Auditor's remuneration 22.1 | 55,000 | 55,000 |
| Rent | 1,509,876 | 1,437,975 |
| Fees and subscription | 405,120 | 366,035 |
| Newspaper and periodicals | 13,150 | 10,457 |
| Advertisement | 3,001 | 61,400 |
| Conveyance Depreciation 3.1 & 5.1 | 24,562 414,437 | 38,285 453,515 |
| Vehicle insurance | 30,506 | 32,954 |
| Supplies | 84,781 | 158,295 |
| Bank charges | 52,282 | 96,957 |
| Internet charges | 31,446 | 8,113 |
| Property Tax | 31,692 | 13,944 |
| Legal and Professional Charges | 80,000 | 125,000 |
| Wages | 35,930 | 36,289 |
| Other expenses | 44,100 | 64,648 |
| | 8,281,477 | 8,510,745 |

| | | 2013 RUPEES | 2012 RUPEES |
|------|---|----------------|----------------|
| 22.1 | Auditors' Remuneration | | |
| | Audit fee | 55,000 | 55,000 |
| 23 | OTHER EXPENSES | | |
| 23 | Provision against investments with IIBL - | | |
| | Refer note 6. | | 4,037,344 |

24 REMUNERATION OF EXECUTIVES

The aggregate amounts charged in the financial statements for the year for remuneration, including benefits to the executives of the Institute is as follows:

| Managerial remuneration | 800,400 | 1,237,956 |
|-------------------------|---------|-----------|
| Allowances | 79,067 | 618,978 |
| Bonus | 66,700 | 206,326 |
| | 946,167 | 2,063,260 |
| Number of executives | 1 | 1 |
| | | |

Executive of the Institute is provided with the use of car in accordance with the terms of employment.

25 CASH AND CASH EQUIVALENTS

Cash and bank balances 10 <u>4,787,571</u> <u>3,968,924</u>

26 NUMBER OF EMPLOYEES

The Number of employees as at June 30, 2013 were 33 (2012: 28)

27 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on September 22, 2013, by the Board of Governors of the Institute.

Chief Accountant

Executive Director

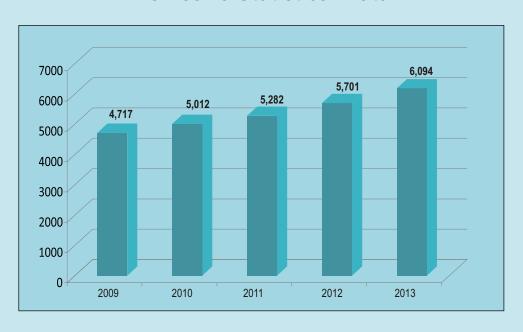
Treasurer

Financial Highlights

| | 2013 | 2012 | 2011 | 2010 | 2009 |
|-----------------------|------------|-------------|------------|------------|------------|
| Operating Results | | | | | |
| Revenue (Rs.) | 39,361,215 | 31,789,568 | 33,110,280 | 35,758,292 | 30,782,085 |
| Surplus/Deficit (Rs.) | 4,030,840 | (5,320,185) | 996,383 | 3,751,516 | 5,541,225 |
| Financial Position | | | | | |
| Net Assets (Rs.) | 37,522,831 | 33,491,990 | 38,812,175 | 37,815,792 | 34,064,276 |
| Members (in numbers) | 6,094 | 5,701 | 5,282 | 5,012 | 4,717 |
| Students (in numbers) | 27,751 | 25,845 | 24,390 | 22,867 | 20,572 |

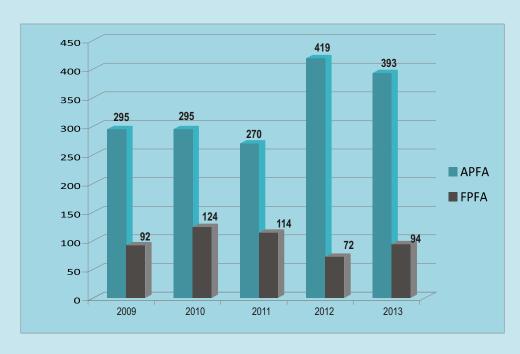
Membership

Five Year's Statistical Data

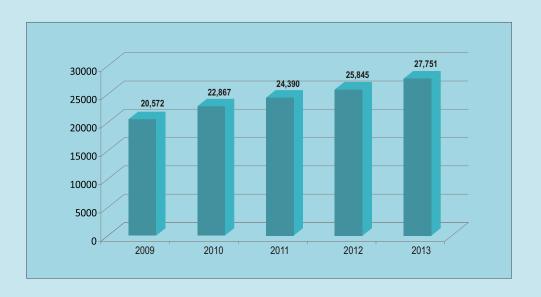


New Membership (APFA & FPFA)

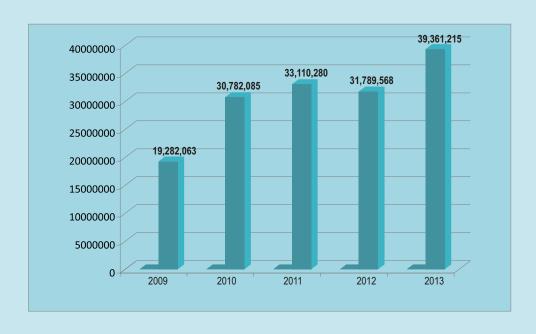
Five Year's Statistical Data



StudentsFive Year's Statistical Data

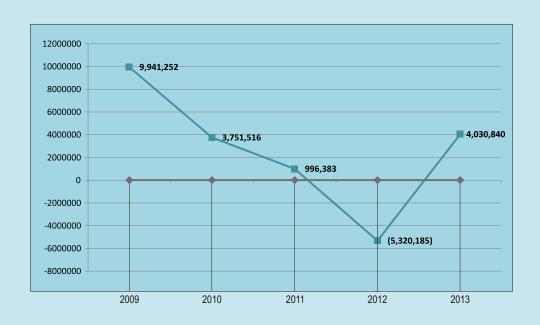


RevenueFive Year's Statistical Data



Surplus/Deficit

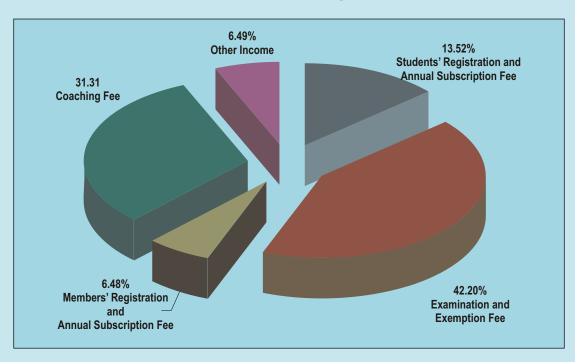
Five Year's Statistical Data



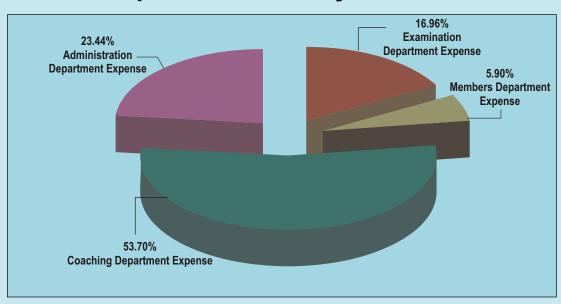
Net AssetsFive Year's Statistical Data

38,812,175 40000000 37,815,792 37,522,831 34,064,276 33,491,991 35000000 30000000 25000000 20000000 15000000 10000000 5000000 2010 2012 2013

Revenue Analysis 2013



Expenditure Analysis 2013



Statistics of Meeting Held and Attendance For the period of July 2012 to June 2013

| Board of Governors | Meetings held (5) |
|----------------------------|-------------------|
| Name | Attended |
| Dr. S. Turab Hyder | 5 |
| Mr. Shahzad Ahmad Awan | 4 |
| Mr. Rafaqatullah Babar | 3 |
| Mian Muhammad Shoaib | 5 |
| Mr. Sajid Hussain | 4 |
| Mr. Rashid Rahman Mir | 4 |
| Mr. Muhammad Sharif | 3 |
| Mr. Sajjad Ahmad | 1 |
| Mr. Adnan Zaman | 4 |
| Mr. Zia ur Rehman | 1 |
| Mr. Muhammad Ashraf Sheikh | 0 |
| Mr. Jawed Mansha | 5 |
| Board of Studies | Meetings held (2) |
| Name | Attended |
| Mr. Zia ur Rehman | 0 |
| Mr. Rafaqatullah Babar | 2 |
| Mr. Sajid Hussain | 2 |
| Mr. Rashid Rahman Mir | 2 |
| Mr. Sajjad Ahmad | 1 |
| Mr. Adnan Zaman | 1 |
| Mr. Jawed Mansha | 1 |

| Executive Committee/ HR | Meetings held (2) |
|--------------------------|-------------------|
| Name | Attended |
| Dr. S. Turab Hyder | 2 |
| Mr. Shahzad Ahmad Awan | 2 |
| Mr. Rafaqatullah Babar | 2 |
| Mian Muhammad Shoaib | 2 |
| Examination Committee | Meetings held (5) |
| Name | Attended |
| Dr. S. Turab Hyder* | 3 |
| Mr. Shahzad Ahmad Awan** | 2 |
| Mr. Rafaqatullah Babar | 3 |
| Mr. Rashid Rahman Mir | 3 |
| Mr. Muhammad Sharif | 3 |
| Mr. Sajid Hussain | 1 |
| Mr. Adnan Zaman | 2 |
| Mr. Jawed Mansha | 5 |

^{*}Dr. S. Turab Hyder became President PIPFA, and President does not attend Examination Committee meeting

^{**} Mr. Shahzad Ahmad Awan became Chairman of Examination Committee, as he is the Vice President of PIPFA

Form of Proxy

| I, | S/o, D/o | |
|--|-------------------------|------------------------------|
| being member of PIPFA Membership number FPF | FA / APFA | admitted before |
| June 30, 2013 and having no membership outstand | ding dues as on June 30 | 0, 2013 hereby nominate |
| Mr./Ms. | S/o, D/o | |
| having Membership Number FPFA/APFA | and q | ualified (as per clause (a) |
| of notice of AGM) to attend the meeting as my pro- | xy to vote from me and | on my behalf at the 20th |
| Annual General Meeting of the Institute to be | held on | and at any |
| adjournment thereof. | | |
| Signed this da | | Rs. 5 Revenue Stamp |
| (Signature should agree with the latest signature available on Member's record with PIPFA) | | |
| Witness No. 1 | | Witness No. 2 |
| Name | Name | |
| CNIC No | CNIC No | |
| Address | Address | |
| Note: The instrument of Proxy to be valid must b least 48 hours before the meeting | e deposited at the Hea | d Office of the Institute at |



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